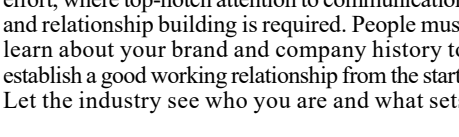


By Kalya Bartlett

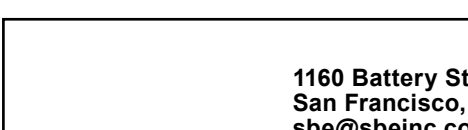
Think of networking as a key pillar of your business and its overall success. There are many ways to build and maintain relationships in the construction industry, and we will go over the how and why behind it.

1. Let people get to know you. Taking a construction project from start to finish is a team



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Sub-Bid Requests



If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Aislinn.Speranza@skanska.com • EOE/Vet/Disabled

Coordinator: Aislinn.Speranza@skanska.com • EOE/M/F/Vet/Disabled



- For more info contact
Valerie Voorhies at
vvv@sbeinc.com

Federal Contracting: Woman-Owned Small Business (WOSB) Certification Program Webinar
Tuesday, August 19, 2025, 2:00 pm–4:00 pm
Online
Main Sponsor(s): US Small Business Administration
Contact: Patrice Dozier, patrice.dozier@sba.gov
Fee: Free; registration required
SBA is creating a space for Woman-Owned Small Businesses, via WOSB certification!

8(a) Orientation and SAM Registration Webinar
Wednesday, August 20, 2025, 10:30 am–12:00 pm
Online
Main Sponsor(s): US Small Business Administration
Contact: SBA Illinois District Office, 312-353-4528,
Illinois.do@sba.gov
Fee: Free; registration required
 Join the Small Business Administration (SBA) Illinois District Office for a virtual workshop providing an overview of the 8(a) Business Development program, eligibility requirements, and program benefits. Also learn how to increase your potential for federal contract opportunities through System for Award Management (SAM) registration, including information that you need for the registration process. SBA presenters will offer additional tips, address FAQs, give directions on where to get further assistance, and answer your other questions. For this and other events, one goal is to better address the needs of attending current and soon-to-be business owners. To register for this free webinar, visit <https://www.sba.gov/event/65188>